Underserved Areas

Definition of Underserved Areas

The definition of "underserved" areas should include, at a minimum, those geographic areas defined by the boundaries of school districts eligible for at least an 80% discount under the federal e-rate program.

Reasoning

- 1. The BTOP's overriding objective is to substantially increase actual utilization of broadband services.
- 2. Given the BTOP's overriding objective, the definition of underserved areas must encompass areas with low broadband utilization rates.
- 3. Underutilization of broadband services is by far the most prevalent in low income areas.
- 4. Demand for broadband services is far less in low income areas primarily because of two barriers: a perceived lack of need for such services, and affordability.
- 5. The most effective way to increase broadband utilization in low income areas is to stimulate demand through community anchors, which will address both the "perception" and "affordability" barriers.
- 6. By using the above definition of underserved areas:
 - a. Only areas with very low income levels will be defined as underserved.
 - b. Prompt implementation within the BTOP's deadlines will be enabled.
 - c. Most or all community anchors will be subject to funding.

Support

The key principals and policies underlying Sunesys' definition of "underserved" have widespread support among many commenters. For example,

- 1. New York City -- Broadband adoption among low-income consumers is very low, and the focus should be on areas with below average rates of broadband adoption.
- 2. City of Boston -- For many areas "when it comes to broadband, it is not typically an 'access' issue, it is an affordability issue." Among other things, "indicia of unaffordable should include: % of schoolchildren eligible for free or subsidized school lunches."
- 3. Microsoft Corporation -- "If the US government were to accomplish just one goal in this process, it should be to ensure that all schools, libraries and hospitals across the nation are connected to future-proof broadband facilities, such as fiber-optic cable."
- 4. One Economy -- "Issues related to adoption, and not deployment, constitute the most significant barrier to low-income Americans using the Internet to improve their lives."